



Improving Transparency in Global Spend

A Leading Auto Component Manufacturer

Improving Transparency in Global Spend with SAP Ariba

Sixth-largest global exterior automotive lighting manufacturer

Revenue: **USD 1.8 Billion**

Employee: **14,000+**

Manufacturing Plants: **45**

Presence: **18 Countries**

A global tier-1 automotive component group. We design, manufacture and supply exterior lighting systems, plastic and polymer components, electrical-electronics components, and precision metallic components to passenger car, commercial vehicle, two-wheeler, three-wheeler and off-highway vehicle (“OHV”) OEMs directly worldwide



The Story

Approach:

With a complex environment comprising multiple tiers of suppliers and an OEM network that is massive in size and scope, forward-thinking automotive companies can maximize supplier relationships to improve supplier performance and manage the bottom line.

The Result:

- YOY 9% Average Savings
- 30-40% of reduced Sourcing Cycle Time
- Improved Compliance
- Single View of All procurement Activities
- Global Plants are achieving price benefit

Value Driven Outcome:

- Enabling managed spending of new product introductions
- Improving transparency into global spend
- Building foresight and resilience into MRO asset management
- Integrating sourcing and procurement processes for direct, indirect, and services
- Strengthening contract and regulatory compliance